

## **GREYSTAR EXPANDS DEVELOPMENT & CONSTRUCTION EXPERTISE WITH KEY HIRES**

Greystar Real Estate Partner announced that it has hired Jerry Brand and Ali Warner to further expand the company's growing development and construction capabilities in major markets throughout the U.S.

Jerry Brand has joined Greystar as Senior Managing Director and will direct development efforts in the west with his principal focus on Seattle, Northern California, Southern California, and Phoenix. Jerry has spent the past two years leading equity and debt activities for Pacific Property Company and Urban Housing Group. Prior to joining Pacific Property Company, Jerry was the Managing Director of Capital Markets and supported development in the west at Fairfield Residential. During his 19 year tenure at Fairfield Residential, Jerry sourced and structured over \$8 billion apartment transactions with private and institutional equity partners and lenders. He is a graduate of Yale University and The John Marshall Law School, and serves on the Board of Directors of the National Multifamily Housing Council. Jerry will continue to reside in San Diego but will office principally at Greystar's Irvine, California office.

Ali Warner is joining Greystar as Managing Director located in their San Francisco office. Ali spent his past 6 years as Vice President of Acquisitions for Urban Housing Group sourcing multi-family and mixed-use development opportunities in Northern California. Ali will continue to focus on development opportunities throughout Northern California and Seattle for Greystar.

"We are extremely excited to have Jerry and Ali join the Greystar family and look forward to many exciting new projects and future initiatives," said Scott Wise, Executive Director of Greystar Real Estate Partners.

Greystar Real Estate Partners is a fully integrated company offering expertise in multifamily management, development and investment throughout the United States. Greystar was founded in 1993 with the intent to become a provider of world-class service in the multifamily real estate business.

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Greystar's innovative business model integrates the management, development and investment disciplines of the multifamily industry on both national and local levels. Headquartered in Charleston, S.C., Greystar manages over 180,000 units in 100+markets with a team that is more than 5,000 strong and growing. Greystar has invested approximately \$3 billion in multifamily investments since its inception. To learn more about Greystar, visit [www.Greystar.com](http://www.Greystar.com).

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